

## &lt; 招聘快訊 HOT JOBS &gt;

## CHALLENGING MARKETING JOBS FOR HKIM MEMBERS!!!



Hong Kong Business Intermediary Co. Ltd. (HKBI) was established in 2001, which is Hong Kong's first business brokerage firm specializes in small business sales. We are committed to providing business buyers and sellers with an effective transaction platform with full team support. To cope with our rapid expansion, we are looking for applicants of high caliber to fill the following position. For more information, please visit our website: <http://www.HKBI.com>

**ASSISTANT SALES MANAGER****Job Descriptions:**

- Maintain close contacts with assigned key customers / investors to establish relationships and understand their business needs and requirements in order to close deals
- Strong sales instincts with strategic consultative skill and committed towards sales target achievement
- Professionally and effectively execute all aspects of the sale cycle
- Provide after-sales services to ensure customer satisfaction

**Requirements:**

- Degree with min. 2 years sales/marketing and account management experience
- Able to demonstrate a successful track record of developing key client relationships
- Possess good accounting knowledge, organizational ability, methodical and with a keen eye for detail
- Mature, self-motivated and aggressive in drive business initiative and proactive attitude
- Excellent interpersonal, presentation & negotiation skills
- Proficient in both written and spoken English & Chinese, Mandarin is an advantage
- Immediate available preferred

No business brokerage industry experience required. Extensive training and development programs will be provided.

Interested party please send your resume with current and expected salary to HR department by email to [recruit@hkbi.com](mailto:recruit@hkbi.com) by mail to our office at Room 2003-6, 20/F, Hopewell Centre, 183 Queen's Road East, Wanchai, HK. Please quote the reference no. in the subject of the email. (Resume without expected salary will not be considered.)

**\*\*Personal data collected will be used for recruitment purpose only\*\***

為讓閣下／貴公司了解本會最新活動及動向，故此電郵以上資訊給閣下。我們尊重你的私隱。如不想收到我們的資料，請電郵往：[opt-out@hkim.org.hk](mailto:opt-out@hkim.org.hk)，我們會在 10 個工作天內盡快處理。請注意處理期間閣下或仍然收到本會資料，不便之處，敬請原諒。

You have received this e-mail as a valued existing/would-be participants/partners of HKIM. We respect your privacy. In case you would not wish to receive information from us in the future, please inform us by email to us: [opt-out@hkim.org.hk](mailto:opt-out@hkim.org.hk) to request for non-inclusion in our e-mail promotion database. Please allow us 10 working days to effect the requested change and there is a slight chance that you may receive information from us during that period. We apologize for any inconveniences it may cause to you.

**Hong Kong Institute of Marketing**

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